

# **Day 1 - The IRA Opportunity**

## 1:00 P.M. The Perfect Storm of IRA Opportunity

- · Money in Motion!
- The Retirement Crisis in America
- · The History of Retirement Plans in America
- · The Longevity Crisis in America
- · The Pension Meltdown
- · Why Clients Spend More Time Choosing a Restaurant Than Planning Their Retirement
- The Invisible Enemy Heavy, Immediate and Unnecessary Taxation
- · Wall Street's Zero Sum Game
- The New Retirement Mentality
- · How to Gain IRA Expertise and a Competitive Edge in Your Community

# 2:00 P.M. Is Your Client's IRA an IOU to the IRS?

- How Proper Planning Today, Can Prevent Estate and Income Tax From Destroying Your Client's IRA
- The Power of Multi-Generational IRA
- How to Avoid Losing Up to 80% of Your IRA to Uncle Sam
- The Three Biggest Tax Breaks in the Internal Revenue Code
- The Power to Tax is the Power to Destroy
- The Power of Tax-Deferred Accumulated Interest
- The Miracles of a Multi-Generational IRA and How it Works
- · Sample Illustrations and Case Studies

#### 4:30 P.M. Income for Life – Strategies for Creating a Guaranteed Stream of Income

- · What If I live? I'm Gonna Outlive My Money!
- Withdrawal Strategies Winning the Withdrawal Game!
- Income for Life
- · When to Take IRA Withdrawals

## 6:00 P.M. Optional Group Dinner

