

# Tax-Free Retirement

## AGENDA

### Day 1

**Welcome and Overview** - *Making \$150,000 in EXTRA Commissions in the Next 60 Days*

**The Table Bay Tax-Free Program and Advanced Case Design Assistance**

**Tips From an FIUL Expert! Tax-Free Retirement Presentation**

**Motivating Excellent Prospects to Generate and CLOSE Sales**

*Lunch Break*

**Easy Techniques for Handling Objections or Client Questions/Concerns**

**How IUL Offers Remarkable Guarantees and Assurances**

*Symetra - A New FIUL Opportunity*

**A Look Under the Hood**

*Adjourn*

### Day 2

**How You Can Leverage and Maximize This Program!**

**HUGE OPPORTUNITIES You're Missing - Tax-Free Marketing**

**Effectively Working with CPAs on Tax-Free Retirement Concepts**

**Policy Review Made Easy**

*Lunch Break*

**How to Make \$1,000,000 in TARGET Sales**

**Your Action Plan to Make \$150K**

**How Top Guns Defeat the Competition**

*Adjourn*

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TO REGISTER**

