

You Asked - We Listened!

TABLE BAY FINANCIAL NETWORK, INC.

PRODUCT BOOT CAMP



Many of our advisors asked us to spend more time training on the specifics of FIA, FIULs, and Asset-Based LTC Solutions.

Well we listened, and are pleased to announce the Table Bay Product Boot Camp.

Here's what you'll learn by attending:

- The Basics - how do these products really work?
- Guaranteed Income Riders - how they work and when to use them.
- What are the best products in the market today?
- We will explore and tear apart the inner workings of the following companies' product offerings:

- Athene

- AIG

- North American

- Allianz

- OneAmerica

- Lincoln

- We'll show you product positioning tips, sales tips, and placement strategies
- Hear from our expert wholesalers from our top carriers on what is working in the industry
- Tips on how to submit applications that get processed fast
- Access to CaseOne Reports, a software that produces a customized income summary, year by year, of the client's retirement picture
- And much, much more...

**Hear from the
Companies on the
Latest
Product Innovations
for 2021**

Attendees Receive **FREE CaseOne Reports**

TWO-DAY VIRTUAL MEETING SERIES

Tuesday, June 15th, 2021

Wednesday, June 16th, 2021

Beginning at 8:00am PDT / 11:00 am EDT - Ending 11:00am PDT / 2:00pm EDT Both Days

[Click Here
To Register](#)

goto.tablebay.us/bootcamp

For Questions, Call Jeff Campbell At: (866) 225-1786, Ext. 308 or email jcampbell@tablebayfinancial.com